## RRS Access to Revenue



CLEART, KIRK

### For health insurance claims resolution, SMALL can be BIG.

Focusing on your SMALL balance AR can have a BIG impact on your bottom line.

At RRS, we specialize in AR resolution. Let us partner with you to enhance your *Access to Revenue*.

eimbursement reduction, cost containment, and increasing mergers and acquisitions have resulted in healthcare industry chaos. The pressure on patient financial services (PFS) department leaders from this discord is compounded by IT integration, legacy systems, data integrity issues, and shifting case mix index. Additional pressure, although not as obvious, comes from evolving skill sets, training demands, and manpower consolidation and allocation.

To help you overcome these challenges, we offer outsourced receivables resolution, with a focus on small balance health insurance claims AR. We operate as "*OneTeam*" with your PFS personnel, in hospitals or physician practices, using your protocols. Our staff is fully US-based, and we have experience with all major EHR systems including: EPIC, McKesson, Meditech, and Cerner. We round out our services with precise reporting and analytics to identify trends and opportunities.

Our mission is to build longlasting relationships with our clients by providing quality service, innovative technologies, and a professional, responsive workforce. Partner with us to enhance your Access to Revenue.



Mary K. Deitz Founder and Chief Executive Officer

RRS Founded 2004 • SBA Certified Women Owned Small Business

#### **Our Solutions for Your Challenges**

As a leader in today's complex healthcare market, you face a broad spectrum of business challenges. We help you manage three important areas.

#### For hospitals and physician practices

Managing your legacy system EHR accounts receivable

Resolving insurance claims balances and denials

Analyzing and evaluating your data for business intelligence trends and opportunities

"RRS differentiates themselves through their "OneTeam" approach. They align their protocols with our operations providing seamless revenue management support. This has built trust within our team."

> VP of Revenue Cycle Management RRS Client

# A focus on our operations

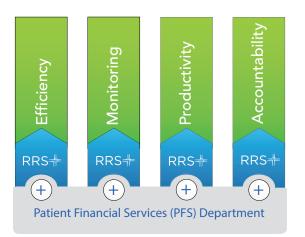
#### STEP 1: Implementing "OneTeam"

Our "OneTeam" methodology uses the four-step process outlined below to seamlessly integrate our operations with yours, ensuring error-free synchronization at GO LIVE. By employing this process, we ensure quality results while building trust with your team.



#### **STEP 2: Optimizing workflow**

Next, our patented workflow engine adds value to your PFS department by driving the four operational elements below and building additional capacity for AR growth.



#### **STEP 3: Innovating with intelligence**

Analyzing and decoding large amounts of data is the job performed by HART, our proprietary business intelligence platform. Most PFS department operations consist of a cluster of systems linked by a

layer of processes and procedures executed by the end users. This layer of manual process is often the source of reduced IT efficiency and accounts receivable backlogs.

HART (Healthcare Account Receivable Tracking) maximizes claims resolution, empowers productivity that vastly exceeds industry standards, and adds flexibility to enhance the collection process. It interfaces with all health information platforms and accepts all file feeds. HART is innovative technology for business intelligence.

#### **STEP 4: Keeping our commitments**

We are dedicated to delivering revenue resolution results for state, federal, commercial, and workers' compensation insurance claims.

- Experienced & trained on all major EHR platforms
- Productivity & cost effectiveness
- Responsiveness and communication
- HIPAA Certified
- SOC Certified
- Real-time customized reporting
- Quality assurance KPIs

#### Give us 20 minutes. We'll show you how SMALL can be really BIG.

Put RRS "OneTeam" experience, business intelligence and proven results to the test ... Contact us to find out how partnering with RRS powers your **Access to Revenue** 

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